



## Sami ul Haq Khilji

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### **EDUCATION**

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**UNIVERSITY OF WISCONSIN** **Madison, United States of America**  
**Masters in Public Policy with Economic Concentration** GPA 3.8/4.0 1982 - 1984  
Coursework included: Corporate Finance, Public Finance in Developing Countries, Capital Improvement and Budgeting, Organizational Behavior, Development Planning, and Labor problems in Developing Countries

**PUNJAB UNIVERSITY** **Lahore, Pakistan**  
**Masters in Sociology** Number 5 in University class of 200+ 1972 - 1974  
Coursework included: Sociological Theory, Research Methods, Industrial Relations and Population Studies, and Social Statistics

**DOMICILE: BALOCHISTAN**

### **WORK EXPERIENCE - Spanning Thirty Five Years in Public Sector**

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**Strategic Development & Management Consultants** **Islamabad, Pakistan**  
**CEO** August 2010 – Present

- Charged with leading resolution and resettlement of displaced persons in partnership with Karachi Circular Railways
- Serve as Impaneled Advisor to Pakistan Housing Authority and Ministry of Housing & Works in matters related to development and management of sustainable housing in Pakistan
- Conducted Environmental Impact analysis of construction of Housing and Real Estate sectors in Pakistan
- Various Public speaking engagements as Subject Matter Expert on Pakistan Railways

**Pakistan Railways (PR)** **Islamabad, Pakistan**  
**Chairman** 2008 – 2010

- Oversaw and managed all Pakistan Railways Operations including manpower planning, national rail service delivery and scheduling, procurement and strategic negotiation, planning and alignment of mandates
- Served as Chairman of peripheral entities such as PRACS and RAILCOP
- Served as spokesperson for Pakistan Railways and lead interactions with Ministry of Railways (MOR) of Pakistan and neighboring countries such as India, Turkey and Iran
- Ensured rapid action was taken to rectify operational challenges and addressed grievances on an ongoing basis, in addition to preparation of a business plan with focus on freight trains

**Ministry of Housing & Works** **Islamabad, Pakistan**  
**Secretary and Managing Director** 2007 – 2008

- Served as Managing Director, Pakistan Housing Authority where I initiated, directed and monitored the Prime Minister's Housing Plan for the lowest rung of Government Employees
- Oversaw large scale development projects such as national low-income housing schemes, provincial community housing and development of growth corridors
- Led the revival of stalled housing projects and investment of PHA's funds in high yielding investments to create opportunities for land bank creation in rural settings

**Ministry Of Environment** **Islamabad, Pakistan**  
**Additional Secretary** 2006 – 2007

- Led strategic negotiations with international environmental organizations, including UN bodies
- Ensured successful design and documentation of environmental policies to provide guidance on matters related to sanitation and water management
- Initiated and managed various environmental programs such as alternative energy projects

**Ministry Of Tourism** **Islamabad, Pakistan**  
**Joint Secretary** *2004 – 2006*

- Directed a tourism renewal campaign aimed at market segmentation and analysis, realignment of strategic marketing initiatives and niche marketing campaigns
- Introduced new programming designed to showcase cultural and socioeconomic realities of Pakistan

**Gwader Port Authority** **Karachi, Pakistan**  
**Director General** *2003 – 2004*

- Led and project managed the end to end development of the Gwader Port design including land acquisition
- Oversaw project financial management to ensure accurate record keeping and compliance with accounting rules

**National Accountability Bureau** **Lahore, Pakistan**  
**Director Investigation** *1997 – 2002*

- Spearheaded efforts to identify and investigate allegations of mismanagement and compromised accountability
- Reviewed case details, identified discrepancies and worked to ensure accountability process was complied with

**National Highway Authority** **Lahore, Pakistan**  
**General Manager (Infrastructure)** *1992 – 1997*

- Managed all aspects of Land Acquisition and Construction for Service Areas along National Motorway.
- In charge of Roadside Plantation project designed to lead reforestation efforts in the communities affected by the motorway. Also supported resettlement efforts for any displaced communities

**Government of Pakistan** **Dhaka, Bangladesh**  
**Commercial Secretary** *1978 – 1992*

- Developed By- Electoral Trait between Bangladesh and Pakistan.
- Monitored and Handled Economic relations between the two countries.
- Cultivated the chamber and business community in the interest of Pakistan.
- Organized and Coordinated High Powered Delegations on By Electoral Basis.
- Organized Joint Economic Commission meetings.
- Held first ever single country exhibition of Pakistani Products in Dhaka.

**Government of Pakistan** **Pakistan**  
**Varied Roles and Ministries** *1978 – 1992*

- Held a number of positions in the Pakistan Government such as **Join Secretary Ministry of Petroleum and Natural Resources**, **Deputy Commissioner Gilgit** and **Director Development & Finance** in Islamabad.
- Details of each are available upon request

## **ADDITIONAL TRAINING**

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**Computers:** Microsoft Office Suite (PowerPoint, Excel, MS Word)

**Foreign Languages:** Fluency in English, Urdu and Punjabi; Basic knowledge of Bengali.

**Courses:**

United Bank Limited, Training for Grade 1 Officers- <u>Gold Medalist</u>	1975
Quantitative Methods and Appraisal Techniques, Pakistan Institute of Development Economics, Pakistan	1978
Advance Course in Administration and Development, National Institute of Public Administration, Pakistan	1979
Project Planning and Technique, Pakistan Institute of Development Economics, Pakistan	1979
Capital Improvement & Budgeting, University of Wisconsin, USA	1982
National Management Course, Pakistan Administrative Staff College Lahore, Pakistan	2004



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Medical Cooperative Housing Society, Sector E-11/2, Islamabad, Pakistan.

### PAPERS AUTHORED

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*The process of land acquisition for development projects in Pakistan*- a study of the current system of ownership and the legal ins and outs related to the movement of property rights

*Impact of Population Growth on Urban Development*- an exploration of the current statistical population figures and the projected demographics for the Pakistan society in 20 years

*Location of firm and industrialization*- a thought paper related to the ongoing debate of whether our agrarian economy is the right grounds to take us future into the century

*Comparative study of local councils between Pakistan and India*- A benchmarking exercise intended to identify the difference in how traditional council systems are used in both nations

*Food Security, Poverty Alleviation and Role of IFIS in Pakistan*- a research paper intended to guide the strategic direction and goals for IFIS

*Women in Development in Balochistan*- a study of the untapped human potential and the projected implication of self-help initiatives on the local economy

### INTERNATIONAL CONFERENCES & MEETINGS

Sixth Meeting of Chief Executive of Railways of South and South-East Asia	March, '10
Meeting DG International Centre for Agricultural Research in the Dry Areas (ICARDA), Syria	February, '08
10th Special Session of UNEP Governing Council/ Global Ministerial Environment Forum, Monaco	February, '08
Asian Environmental Compliance & Enforcement Network (AECEN) Regional Forum, China	December, '07
Preparatory Meeting on UNFCCC COP 13/MOP 3, Indonesia	October, '07
High Level Event on Climate Change, New York, USA	September, '07
High Level Segment of the Eight Session of the Conference of the Parties (COP-8) to the UN Convention to Combat Desertification, Madrid, Spain	September, '07
Meeting-World Bank and Global Environment Facility (GEF) Representatives, Washington DC, USA	August, '07
15 <sup>th</sup> Session of United Nations on Sustainable Development (UN-CSD-15), New York, USA	May, '07
First Meeting of the Friends of United Nations Organization Environment (UNEO), Morocco	April, '07
Country Led Initiative (CLI) in support of UN Forum on Forest (UNFF-7), Bali, Indonesia	February, '07

Expert Group Meeting- the Consideration of the Contents of Non-Legal Binding Instruments, USA	December, '06
Study tour to Australia on Sanitation, Australia	October, '06
Meetings with Head of CIDA and Canadian Minister at Canadian International Development Agency (CIDA) Headquarters, Canada	September, '06
Investment Conference held during “Pakistan Specific Week” Jeddah Chambers, Saudi Arabia	October, '05
World Tourism Expo – Aichi Japan February, '05	
Meeting of Japan Association of Travel Agents (JATA) Tokyo, Japan	September, '04